

Network Intelligence Briefing

Institutional view of Terra Firma Global's professional network derived from LinkedIn connections analysis. Prepared for project sponsors seeking regenerative real estate, sustainable hospitality and climate-aligned funding.

Network at a Glance

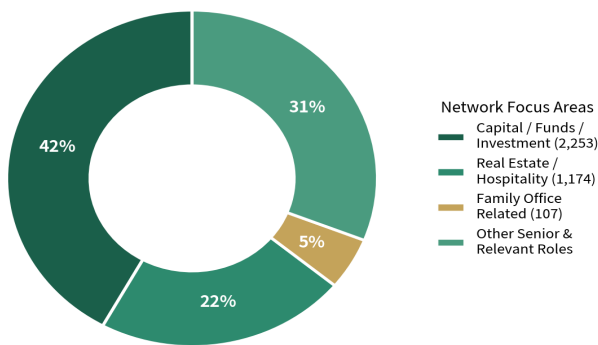
10,600+	2,250+	1,170+	~\$3T
Total professional connections	Capital / Funds / Investment focused	Real Estate / Property / Hospitality focused	Associated capital at institutional platforms*

*Approximate aggregate AUM/advisory capital associated with platforms where senior relationships exist (Hamilton Lane, Apollo, Blue Owl, StepStone, Pantheon, Oaktree, Colter, LGT, Rockefeller and others). Not Terra Firma AUM.

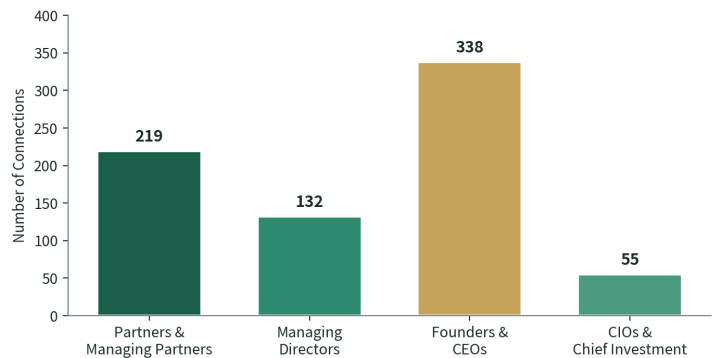
Composition & Senior Decision-Makers

Concentrated density in capital allocation, real-estate investment and family-office circles. Over 1,000 connections hold senior decision-maker titles (Partner, Managing Director, Principal, Founder/CEO or CIO) within relevant sectors. Detail: 100+ family-office related; 219 Partner/Managing Partner; 132 Managing Directors; 338 Founder/CEO; 55 CIO/Chief Investment roles.

Professional Network Composition (LinkedIn Connections Analysis)



Senior Decision-Maker Roles in Relevant Sectors



Selected Institutional Platform Relationships

Selected Institutional Platform Access

Hamilton Lane	Co-CEO level relationship	~\$800B+ AUM/advisory
Apollo Global Management	Partner & MD relationships	~800B-940B AUM
Blue Owl Capital	Senior MD & VP relationships	~\$320B AUM
StepStone Group	Partner & MD relationships	~\$230-250B AUM
Pantheon / Oaktree / Colter / LGT	Multiple Partner & senior roles	Combined significant AUM

Funding Access & Strategic Implications

How the network translates into capital introduction and fundraising support for regenerative and impact-aligned projects.

Key Funding Categories & Access Implications

Family Offices & HNWI Allocators 100+ relevant connections	Direct relationships with single- and multi-family office principals, CIOs and advisors. Relevant for co-investment, direct real-estate and impact mandates (\$5–50M+) and club deals.
Private Markets & Institutional Platforms Senior access at multi-hundred-billion platforms	Relationships at Hamilton Lane (Co-CEO), Apollo, Blue Owl, StepStone, Pantheon, Oaktree and similar managers support secondary, co-investment and strategic capital discussions for larger regenerative and infrastructure mandates.
Real Estate & Hospitality Capital 1,170+ sector-focused connections	Coverage across developers, debt providers, equity partners and hospitality operators — supporting equity raises and structured financing for regenerative communities, eco-resorts and sustainable multifamily.
Climate & Impact-Aligned Capital Growing density in energy transition & regenerative themes	Professionals active in climate finance, regenerative development and impact strategies — matching Terra Firma's dual financial and environmental returns thesis.

Market Insight & Forward View (2026–2028)

Institutional and family-office capital continues to reallocate toward real assets with measurable environmental and social attributes. Regenerative real estate, mass timber, sustainable hospitality and climate-aligned infrastructure are moving from niche to core themes for a growing cohort of LPs and family offices. Deal sizes in the \$10–100M range remain particularly active for direct and co-investment structures. Projects that demonstrate both credible underwriting and genuine regenerative outcomes are increasingly competitive for capital that previously stayed in traditional commercial real estate.

Terra Firma's network density in family offices, private-markets platforms and real-estate capital positions the firm to introduce high-quality regenerative projects to allocators already predisposed to the thesis.

Engagement Model for Project Sponsors

Terra Firma Global operates on a retainer + success-fee model covering capital formation strategy, positioning materials, targeted introductions to family offices and institutional relationships, and relationship management through fundraising. Optimal project size: \$10M–\$100M+ equity or structured capital (capacity for larger transactions). Focus: regenerative real estate, sustainable hospitality, climate-aligned infrastructure and related impact real assets.

Ready to explore capital pathways for your regenerative or impact-aligned project?

Contact Terra Firma Global · www.terrafirmaglobal.com · anthony@terrafirmaglobal.com
London · Global network coverage

Disclaimer: This briefing is derived from analysis of publicly visible LinkedIn connection data and publicly reported AUM figures of third-party platforms. It does not represent assets under management by Terra Firma Global, nor does it guarantee introductions or capital commitments. All engagements are subject to mutual due diligence and agreement.